

Elizabeth Chritton Presents

# SUCCESS From Your Comfort Zone

Inspire your sales team to use the  
resources and talents they *already have*  
to build the book of business  
to support their dreams  
**NOW!**





## Meet Elizabeth Chritton:

# *From Welfare Mom to \$7 Million Success Story*

**No stranger to struggle**, when former welfare mom Elizabeth Chritton found herself caught up in a mass corporate layoff, she had to make bold decisions to enter the world of sales.

She went on to **sell over \$7,000,000** as a direct sales representative. She took the challenges of that journey and developed and refined the **Success From Your Comfort Zone Formula**.

She works with women and men in sales (corporate or independent) to help achieve their goals and dreams. As a keynote speaker she helps audiences discover their unique path to success and ***never get stuck again!***

## 3 Programs that Deliver

# *Success From Their Comfort Zone*

You need to motivate your sales team to meet this year's goals. But really – it's just like herding cats!

And yet, if you don't deliver on company sales goals, you're out looking for a new gig.

But what if there was a formula that worked so that everyone could learn, plan, sell, and keep moving forward? Something that honored their uniqueness. Something that gave them a motivated mindset.

***Ready for the formula?  
Let's talk!***



# Your Fastest Path to Cash

*Guide them through growth.*

- *Sales reps clearly see the steps to take in their business*
- *They arrive at the next level of sales faster*
- *More will achieve your latest company incentive or challenge*
- *They have the confidence to take immediate action*



You've taken the training but haven't put it to use. You tried stuff you heard was successful, but it didn't work for you. Ugh! *You're feeling like you're not good enough to succeed.*

Here's the truth: *you are NOT a failure.*

Success happens when people match their unique talents to their goal. When you are aligned, you can be the best *you* and build your best book of business.



# From Chaos To Clarity

*Balance activity for faster growth*

- *Sales reps reduce growth-slowng chaos by minding all areas of business*
- *Customer experience improves*
- *Sales reps get more done in less time*
- *They learn to take care of regular business activity while working on special projects*
- *They learn \*simple\* strategies to organize their desk, their papers, their calendar and their days*



What? What do you mean that didn't get done? Arghhhh!

Every time you turn around there's a ball that's been dropped. Paperwork piles everywhere. And yet, you're supposed to focus on meeting the next sales goal. But really, how can you do it when everything around you is a mess?

Turn that chaos into clarity by organizing your papers, your desk, your calendar and your day.

My program ***From Chaos to Clarity*** gives independent sales reps mind-blowingly simple techniques to organize their time and space. Once they've learned to tame the chaos, suddenly they get more done in less time. All the more time to actually sell!

# Never Stuck Again

*Increase retention*

*Sales reps learn to identify :*

- *When they're stuck*
- *What KIND of stuck they're dealing with*
- *The fastest way to get past stuck and to keep moving forward*
- *How their sales team members are stuck and how to help them*



This time.  
This time the plan will work.

aaaaaaaaaaaand nope.

Gosh darn it all! What is going on? I made my vision board! I made a SMART goal! I've done everything I've been told to – but it's still not working.

I guess I'm just no good at this....

Enough already!!!! ***Stop blaming yourself for sales goal failures!***

There are real, practical reasons why things fall apart. When we stop blaming ourselves and look at the real reasons, it's ***actually pretty easy to get things back on track*** and start moving toward the finish line.

# What others love about her...

*"I found a lot of ah ha moments. Whether you are new to [sales] or have been around a long time, you will take something away."*

*Debra Allen  
Sales Rep*

*"The lessons go beyond any particular product line."*

*Deborah Burkley  
Professor of Business Administration SMSU*

*"To say Elizabeth with an MBA, high energy level, and go-giver spirit is a positive force in the sales world would be an understatement."*

*Pat Puzder  
Sales Rep*

*"Elizabeth is a proven professional that can help with figuring out your 'how to' and not just your 'why.'"*

*Raymond LaPeitra  
CEO*





Want a highly-tailored, highly customized program to educate and inspire your sales field?

# Let's Talk

Call/Text 816-305-9992

Email [now@successwithelizabeth.com](mailto:now@successwithelizabeth.com)

